

# THE NEW YORK OBSERVER

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# The Power 100

THE MOST POWERFUL PEOPLE IN NEW YORK REAL ESTATE

**83 Kirk Henckels**  
*Executive Vice President  
and Director of Stribling Private  
Brokerage*



The perennially bow-tied Mr. Henckels may not do the most massive deals, but now that Edward Lee Cave's firm has been folded into Brown Harris Stevens and doyenne Alice Mason has closed up shop, he's carrying the torch for old-school, genteel, Upper East Side brokering. (And he's listing Brooke Astor's duplex, too.)